

Job: Design, Supply, installation, testing and commissioning of Self Cleaning Separator
Tender Ref No - Online Tender RKVY/NMPS/DDDO A'NAGAR/ STSDS/ TENDER/14-15/01
Project Name - Tender Package 2
Customer - Sangamner Taluka Sahakari Dugdh Sangh
Project Authority - Sangamner Taluka Sahakari Dugdh Sangh
Supplier - Tetra Pak India Pvt Limited, Pune

Process Queries

Sr. No.	Section	Section	Tender Description	Tetra Pak Queries/Understanding	Tetra Pak Understanding based on pre bid meeting	Purchaser's Comments
TECHNICAL POINTS						
##	Page No 99	1.2.20	1.2.20 The Bidder can optionally offer a Cyclone Separator to be installed in the pasteuriser circuit for removing dirt from the milk prior to supplying milk to the self cleaning separator, in order to avoid sludge load and consequently minimise the discharge time and / frequency, thus minimising losses. An additional milk pump, of required specifications, to be installed at the outlet of the cyclone separator should be included in the scope of supply.	As discussed during pre bid meeting the cyclone separator is to be supplied loose and dairy will install and commission the same. As mentioned in tender the price if cyclone separator is to be quoted in option. Tender mentions that commercial bid prices are only to be submitted online in the excel sheet format specified and in no form price should be submitted in hard copy Please inform how the optional prices (wherever applicable) are to be submitted ??		It was clarified during Pre-bid Meeting that prices for such additional or optional items be mentioned in Commercial Deviation Form, which will be part of the Commercial Bid. The additional or optional items should, however, be mentioned in the Technical Deviation Sheet which would be part of the Technical Bid which will be opened first. The prices for such items should not be mentioned in the Technical Bid, in order to avoid rejection of the Bid.

COMMERCIAL POINTS - For Package 1, 2 & 3

##	Page No 151	9.0 - Payment Terms	** 10% advance on supply value shall be payable against advance bank guarantee (ABG) of equivalent amount valid till 8 / 6 months (as per package opted). The ABG shall be returned on completion of delivery of the supply and after receipt of PG **70% of supply price progressively on pro-rata basis against delivery of material at site (Based on the approved price break-up to be furnished after receipt of order). ** Retention payment of 20% shall be paid after sixty days of installation, commissioning & successful performance trials and handing over of the Plant, against performance bank guarantee of equivalent amount valid till 12 months from the date of issue of the Acceptance Certificate. In case a performance bank guarantee is not submitted, this retention amount will be paid after 12 months of plant hand over against trouble free plant performance	** We propose following payment terms ** 30% advance on supply value shall be payable against advance bank guarantee (ABG) of equivalent amount valid till 8 / 6 months (as per package opted). The ABG shall be returned on completion of delivery of the supply and after receipt of PG **60% of supply price progressively on pro-rata basis against delivery of material at site (Based on the approved price break-up to be furnished after receipt of order). ** Retention payment of 10% shall be paid after thirty days of installation, commissioning & successful performance trials and handing over of the Plant, against performance bank guarantee of equivalent amount valid till 12 months from the date of issue of the Acceptance Certificate. In case a performance bank guarantee is not submitted, this retention amount will be paid after 12 months of plant hand over against trouble free plant performance	During the discussions DDO agreed to the payment terms proposed by all bidders.	During the pre-bid meeting, RDDO had not agreed to the payment terms proposed by the bidders. Upon insistence of the bidders, RDDO had agreed to check up with DDC and other concerned authorities, if the payment terms mentioned in the Tender document could be modified to meet bidders demand, at least to some extent. It now stands clear that the payment terms mentioned in the Tender document cannot be amended.
##	Page No 9	EMD in the form of DD Only	EMD in the form of DD is asked.	We also request to have EMD in the form of bank guarantee.		<u>This point was not raised in the pre-bid meeting.</u> Please, however, note that EMD should be in the form of DD only.
##	Page No 263		Bank Guarantees from all nationalized banks are acceptable. Bank Guarantees from banks other than the Nationalized Banks, will not be accepted	Globally we have got a tie up with HSBC Bank and hence request BG being submitted under this project from HSBS bank also.	During the discussions DDO agreed to this.	"Can be considered" was what the RDDP had said in the pre-bid meeting.
##		General Point	Final FOR Site Site Prices to be quoted	VAT Offset - Bidders in Maharashtra will have to quote their FOR site prices with VAT @ 12.5 % which will any way be higher than the bidders those who are based out of Maharashtra and quote under CST @ 2 % against form C. Since this job is for value added items like condensed milk and cheese whey handling and hence VAT Offset shall be available to dairy as the dairy products have got VAT applicable on them. We request dairy to evaluate the bid prices considering VAT Offset.	This was discussed during the meeting and dairy management agreed to consider to look into the same.	Okay.
##		General Point	Tender mentions that commercial bid prices are only to be submitted online in the excel sheet format specified and in no form price should be submitted in hard copy	Please inform how the optional prices (wherever applicable) are to be submitted ??		Covered in point no. 1 above.